



Feb. 1, 2021

Dear Valued Customer,

The COVID-19 pandemic has been a unique worldwide event that has stressed supply across multiple industries and ours has not been the exception, facing reduced raw material availability, stringent safety and contagion prevention procedures, workforce availability, in addition to significantly increased demand for our products. Louisville Ladder is committed to servicing accounts in a timely fashion yet tough decisions need to be made in the short-term to do so. Louisville will be suspending the supply of slow moving, low volume, high complexity items effective immediately. These models will be put on a manufacturing moratorium. This includes orders already in our system. Moratorium products already ordered in our system will be cancelled. For minimum volume pre-paid orders already in the system the following rules will apply:

1. Orders will be consolidated in a manner to comply with the minimum freight policies.
2. If there are not enough orders to consolidate shipments and comply with the minimum freight policy, customers will have the option of adding units of eligible products (non-moratorium) to meet the minimum freight policy
3. Customers will also have the option to cancel their orders completely,
4. Or pay the freight.

The objective of this initiative is to focus all available resources in the largest part of the demand and deliver the largest number of units as fast as possible. We strongly believe that this initiative, while it's not conventional, will enable us to serve all our customers better. The length of the moratorium is yet to be determined. Rest assured we will do our best to make it as short as possible.

A list of the available products is attached. If any given product is not shown on this list, consider it as one of the products on moratorium. Similarly, if your program is brand specific, (i.e. Featherlite) the assortment available is limited to the Louisville brand.

We understand the frustration this may cause. As stated earlier, Louisville Ladder is committed to servicing accounts in a timely fashion and we believe this will position us to achieve that objective in the near-term and that the product selection that will remain available will provide plenty of options for our end users.

Thank you for your patience and your understanding,

A handwritten signature in black ink, appearing to read "Antonio Zertuche".

Antonio Zertuche
Vice President Sales & Marketing
antonio.zertuche@louisvilleladder.com

7765 National Turnpike, Unit 190 Louisville, KY 40214

LOUISVILLELADDER.COM



Fiberglass Stepladders

CrossPinnacles:	Twin-Step Mechanics:	Standard Stepladders
FCP1402HD	FM1404HD	FS1404HD
FCP1403HD	FM1406HD	FS1406HD
FCP1404HD	FM1408HD	FS1408HD
FCP1406HD	FM1410HD	FS1410HD
FCP1408HD	FM1414HD	FS1412HD
	FM1416HD	
		FS1502
		FS1503
		FS1504
		FS1505
		FS1506
		FS1508
		FS1510
		FS1512
		L-3016-04
		L-3016-06
		L-3016-08
		L-3016-10
		L-3016-12
		FS2005
		FS2006
		FS2008
		FS4004
		FS4006
		FS4008

Pinnacle Platforms

FXP1806HD
FXP1808HD

FM1504
FM1506
FM1508

FXP1704
FXP1706
FXP1708
FXP1710
FXP1712

Standard Platform

FP1503-BX
FP1504
FP1506
FP1508
FP1512
FP1404HD

Cross-Steps

FXS1406HD
FXS1410HD

FG Stepstools

FY8002
FY8003

FXS1504
FXS1506
FXS1508
FXS1510
FXS1512

Dewalt FG Stepsladders

DXL3010-06
DXL3110-06
DXL3110-08
DXL3210-04
DXL3210-06
DXL3210-08

Fiberglass Extension ladders

FE3200 Series / 1A	Type 1AA SKUs	Ladder Accessories
FE3216	FE4232HD	LP-2100-13
FE3220	FE7216	LP-2100-23
FE3224	FE7240	LP-2200-00
FE3224-E03	L-3022-20PT	LP-2210-00
FE3228	L-3022-24PT	LP-2220-01
FE3228-E03	L-3022-28PT	LP-2220-03
FE3228-E03E34	L-3022-32PT	LP-5510-00
FE3232	L-3025-24E03	DXL5510-00
FE3236		
FE3240	L-3421-16-301	
	L-3421-24-301	
	L-3421-24-401	

Aluminum Stepladders

AS3002		Aluminum Platform	
AS3005	Aluminum Stepstools		AP5006-T
	AY8002		AP5008-T
AS2104	AY8002-S55S56		
AS2106	AY8003		AM8006
AS2108			
AS2110	BXL2260-02	Aluminum Sawhorse	
	BXL2260-03S		L-2032-04
AS4004			
AS4005	AP8004	Aluminum Mini-Work Platform	
AS4006	AP8005		L-2242-03
AS4008			

Aluminum Extension ladders

AE1240	AE3224	Aluminum Multi-Purpose	
AE1660	AE3228		L-2098-17
	AE3232		L-2098-22
AE2224	AE3240		
AE2228			L-20A1-17
AE2232	AE4220PG		
AE2240	AE4224PG		
AE2824	L-2321-16		
AE2832	L-2324-16		
AE2840	L-2324-20		
	L-2324-24		

Aluminum Stages

P11216	P22016	Aluminum Expandable Planks	
P11220	P22020		LP-2921-13A
P11224	P22024		LP-2921-16A
P21212	P22412		
P21216	P22424	Aluminum Scaffold Deck	
P21220	P22432		PD9207
P21224	P22824		
P21232		Steel Rolling Scaffold	
P21416		ST0306A	PK735A
P21420		ST0612A	PK736A
P21424			PK738A

Attic ladders

AA2210	FTAA2510	L224P	S224P
AA2510	FTAA3010	L254P	S254P
AEE2510	FTAL228P	L305P	
AEE3010	FTAL229Q		
AL228P	FTAL258P		
AL258P	FTL224P		
AL258PWB	FTL254P		

Accessories and Parts:

PK1008	PK1200	PK400A	PK-E02D
PK100C	PK1208	PK400B	PK-E03A
PK100D	PK120A	PK400C	PK-E03B
PK100F	PK120B	PK401A	PK-E03C
PK1015	PK1235	PK401B	PK-E03D
PK1032	PK1243	PK708-EL	PK-E04A
PK105	PK1258	PK708-SL	PK-E05R
PK1055	PK1259	PK710	PK-E11R
PK1058	PK130A	PK720	PK-E62
PK1062	PK130B	PK726	PKFE1008
PK1065	PK130F	PK743-01	PK-FE3200
PK1067	PK130K	PK743-02	PK-W-3442-02I
PK1091C	PK130T	PK756-12	PK-W-3442-04I
PK1094	PK135	PK757	PR064241
PK1095	PK136B	PK769	PR098004C
PK110A	PK136C	PK771	PR304152
PK110B	PK137	PK778	PR305155B RH
PK1139	PK140A	PK791A	PR305155C LH
PK1140	PK141A	PK800-RH	PR315500-LH
PK1151	PK210A	PK802	PR315500-RH
PK1174	PK220C	PK804	PR391163A
PK1176	PK220E	PK805	PR601013A
PK1178	PK220I	PK809	PR601092
PK1183	PK220P	PK851-RH	PR652-03
	PK225E	PK853-LH	PR7171
	PK225R	PK853-RH	PR921012
	PK225S	PK857	PR921013
		PK-AP5000-T	PR987
			PR999843D
			PR999843E