



# SOLAR PROJECT SOLUTIONS

- ❖ PRODUCTS
- ❖ SERVICES
- ❖ MANAGEMENT

## With You All The Way

Products – Balance of System  
Direct Through Stock Services  
Materials Staging, Storage, & Kitting  
Logistics Coordination  
Pre-Fab & Custom Solutions  
On-Staff Specialists  
Tool Sales & Service  
Project Management



# UTILITY-SCALE SOLUTIONS

## Womack Electric Supply is With You All The Way. Explore the Possibilities...

The speed with which solar projects proceed to completion has highlighted the importance of an expert supply chain that can keep disruptions from happening on the ground. When you partner with Womack Electric Supply you partner with a supplier with a proven track record of successfully meeting and exceeding the demanding and ever-changing needs of contractors within the industry.

Our team of dedicated professionals are with you all the way ... from needs analysis during project development; to working to ensure engineering requirements are met before product procurement; to handling the logistics of product flow and more. We back all this up with a suite of support services designed to bring efficiency and productivity to your company. We call this the Womack Advantage – a partnership that allows our customers to focus on business while we take care of everything else.

We thank you for the opportunity to work with you learning about your business, your goals, and strategies. Like you, we value relationships and look forward to discussing with you how Womack Electric Supply can enhance your profitability. Included within are a sampling of value-added product and service solutions which could benefit your business. Read on to explore these possibilities. Let us show you what customer service is about!

— THE —  
**WOMACK**  
ADVANTAGE

## One-Stop Product, Tooling & Balance of System Offerings

Womack Electric Supply Company is your one-stop shop for a complete array of solar product and tooling solutions and is committed to providing you with the right products for all your solar installations. Our wide array of solar product solutions, and balance of system components means you have complete access to the latest innovations from leading industry manufacturers.

### Balance of System

Arlington Industries  
Eaton  
HellermannTyton  
Burndy  
Bridgeport Fittings  
Amphenol  
Multi-Contact/ Stäubli

### Wire & Cable/ Conduit

Encore Wire  
Priority Wire & Cable  
Atkore – PVC/Fiberglass

### Tooling & Equipment

Milwaukee Tools  
Klein Tools  
Generac  
Ideal Industries  
Greenlee  
Burndy

Quoting a project in today's environment requires expertise. You can count on Womack Electric to work with you to analyze need and recommend cost effective product solutions for all of your projects. One such example is utilization of fiberglass conduit in required size applications of 4" or greater. Let us show you how you can see substantial product savings on your next project. We look forward to working with you to increase your profitability!

**Amphenol**



**KLEIN TOOLS**  
For Professionals... Since 1857



**STÄUBLI**



**ENCORE WIRE**  
CORPORATION



**HellermannTyton**



**GENERAC**





**WOMACK**  
ELECTRIC SUPPLY

DTS FACILITY – DANVILLE, VA

## PROJECT MATERIALS MANAGEMENT INVENTORY SOLUTIONS

Storage • Staging • Kitting

Womack Electric Supply's Project Materials Management solutions provides for the warehousing of customer owned materials to manage inventory or provide storage when job site conditions will not allow. Your ordered project materials are shipped directly to one of Womack's Direct Through Stock (DTS) facility warehouses to be received, inspected, stored, and staged until delivered to your job site in kitted assemblies, Conex containers, or other packaging and shipping methods.

Womack's 72,000 sq. ft. bonded and insured Danville, VA DTS Facility is one of the largest of its kind in the Southeastern U.S. Customer Warehouse, Smart Consignment, Remote Site and On-Site Personnel inventory solutions are also available.

### Benefits To You...

- Maintained Construction Schedules
- Increased Organization, Productivity, & Jobsite Efficiency
- Saves You Money On Time & Labor Cost
- Reduces Material Jobsite Damage Potential & Shrinkage



### LOGISTICS COORDINATION

Womack understands that the management of inventory in motion and at rest is critical to the effective operation of any project.

We work directly with you to understand your needs and your ordering patterns, and then we coordinate logistics solutions for inventory control, transporting, handling, and tracking to ensure you always have the parts you need at just the right time.



### PRE-FAB & CUSTOM SOLUTIONS

Womack partners with Resolve One Inc., to assist you to analyze need, develop effective designs, and implement solutions for pre-fab or custom project needs.

Resolve One is a UL shop offering fabrication & finishing, staging & storage, electrical prefabrication for power, cabling solutions, control panels, racking assemblies and much more. Learn more at [www.resolve-one.com](http://www.resolve-one.com).



### TOOL SALES & SERVICE OPTIONS

Womack is a singular equipment, and service source for all your tool needs. Whether it's ergonomic hand tools, test equipment, or multi-functional power tools and accessories, we have the right tools for your job.

For your convenience we offer tool management and tracking services, tool outfitting for crews and fleets, and in-house warranted tool repair services.

Additional value-added service solutions available. See back cover for further details.

## Our Commitment

As experts in the electrical industry, Womack Electric Supply Company is your one-stop source for renewable energy product and service solutions.

Established in 1938, Womack Electric's customer centric philosophy serves to focus our efforts on consistent conformance to customer expectations for quality products and professional service. We understand that our own success is a direct result of the success of those we serve. We articulate this philosophy every day in the capabilities and pride of workmanship of every Womack Electric employee serving you.

Womack Electric is proud to be a member of the Crescent Electric Supply family and is dedicated to being the leading distributor of quality products and value-added services. Crescent Electric is one of the largest electrical distribution companies in the United States.

## Our Value

- Local, Extensive Inventory
- Pre-Fabrication Solutions
- Online Billing & Accounting
- On-Staff Solutions Specialists
- Storage, Staging & Kitting
- Convenient Locations
- Custom Solutions
- Customer Service Guarantees
- Tool Sales & Service Center
- Project Management Services
- 24-Hour Emergency Support
- Inventory Services & Solutions
- Estimation Software Solutions
- Logistical Solutions
- Online Ordering

Contact us today, to learn more about Womack Electric Supply and our solar project solutions.

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Scan the QR code for nearest location.

